

# The BLUE ZONE

Spring 2010

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**Hours:**  
**8:30 a.m. - 4 p.m. (CT)**  
**7:30 a.m. - 3 p.m. (MT)**  
**Monday to Friday**

**Office Phone:**  
**312-653-6371**

**Member Audio Response System (MARS)**  
**312-653-4890**

**Online:**  
**www.planites.org**



52709.0110

## Annual Members Meeting Highlights



*Top Left Photo: (L to R) Members Idelle Johnson (who won an iPod) and Diane Jaudon. Top Right Photo: (L to R) Members John Mark and Bob Aronsohn won Planites gift bags. Bottom Photo: (L to R) Planites Staff: Mario Rocha, Danny Valkanos, Christine Biasi, Angie Dandurand, Rosael Sanchez and Sherry Gohston.*

**O**n March 4, over 70 people attended the Planites Credit Union (PCU) 55th Annual Members Meeting. PCU leadership shared that while 2009 was a tough year for the U.S. economy, PCU enjoyed another strong performance.

PCU experienced outstanding earnings, including asset and share growth of 56% and 67%, respectively. While overall loans were down slightly in 2009, our membership increased by 3%, including an additional 653 new deposit accounts, thanks in part to the addition of Albuquerque to our service area.

The Credit Union remains well capitalized with \$25 million in assets and \$2.76 million in equity and reserves.

The PCU Board and Staff thank you for your support, trust and loyalty. We are always mindful that **"We Belong to You,"** and we take pride in being a safe, sound and top-rated financial institution for our members.

This year, look for exciting offerings from PCU. We are confident we will continue to deliver the high level of service and performance you have come to expect from Planites.

## Read What Our Members Are Saying

At Planites, we strive to provide every member with personalized, timely service. The following is some recent feedback we received on how we're doing.



### The Rate Corner

Share Accounts	Rate	Yield
Regular Savings	1.00%	1.00%
Christmas Club	1.00%	1.00%
Vacation Club	1.00%	1.00%
Investment Certificates - CD		
\$500 Minimum - 90 Days	1.18%	1.19%
\$500 Minimum - 180 Days	1.24%	1.25%
\$500 Minimum - 1 Year	1.24%	1.25%
\$500 Minimum - 2 Years	1.74%	1.75%
\$25,000 Minimum - 90 Day Jumbo	1.18%	1.19%
\$25,000 Minimum - 180 Day Jumbo	1.24%	1.25%
\$25,000 Minimum - 1 Year Jumbo	1.24%	1.25%
\$25,000 Minimum - 2 Year Jumbo	1.74%	1.75%
Individual Retirement Accounts - IRA		
\$500 Minimum - 90 Days	1.18%	1.19%
\$500 Minimum - 1 Year	1.24%	1.25%
\$500 Minimum - 2 Years	1.74%	1.75%
90 Day Jumbo (>\$25,000)	1.18%	1.19%
1 Year Jumbo (>\$25,000)	1.24%	1.25%
2 Year Jumbo (>\$25,000)	1.74%	1.75%
Loan Rates		
Share Secured - 100%	5.00%	
Unsecured Signature Loan <small>AS LOW AS</small>	10.65%	
Visa Loan <small>AS LOW AS</small>	8.25%	
New and Used Vehicles* <small>AS LOW AS</small>	5.00%	

\* (Based on Red Book Retail Value and Down Payment)

Rates and terms subject to change. Rates effective as of April 1, 2010.

### Holiday Closings:

**Memorial Day – Monday, May 31**

### Staff Members

**Christine Biasi**    **Mario Rocha**  
**Angie Dandurand**    **Rosael Sanchez**  
**Sherry Gohston**    **Danny Valkanos**



*"Under the leadership of Christine Biasi, Planites has made some amazing changes and improvements, and the staff operates in a friendly, professional and customer-centric manner. I have "commissioned" Danny Valkanos as my personal financier, at least that's how he treats me. He operates with integrity, efficiency and consistency. Thank you Credit Union staff for the work you do."*

**– Lorene Cherry, BCBSIL Retiree**



*"I have been here with BCBSIL for seven years and have used the credit union many times throughout the years. The Credit Union's Sherry Gohston is very patient and thorough. She is a star employee in my eyes."*

**– Janette Glenn, Quality Management Specialist III, Chicago Headquarters**

*"Planites Credit Union has a superstar employee, and her name is Rosael Sanchez. She always makes sure all my questions about my money get answered and all my transactions are handled smoothly. She is friendly, courteous and knowledgeable. She will explain step by step certain things if she has to, and won't get off the phone until you are good. I really appreciate her."*

**– Chauncey Holman, Jr., Office Machine Operator, Chicago OSC**

*"When I needed to refinance my car and was not having luck anywhere else, I checked with Planites. Mario Rocha handled my application and made it an effortless process for me. He answered my questions promptly, and when everything was complete, I was happy to be a member of the Credit Union. Thanks for having such a wonderful staff!"*

**– Tanya Downey, SSD Customer Advocate, Springfield Robbins**

*"The Credit Union's Angie Dandurand helped me handle an extremely difficult situation so I did not lose any of my assets or account information. She knew exactly what to do and took care of the issue at hand. She was very kind to me and handled everything in an expedited manner. Thanks so much."*

**– Liz Ratliff, Customer Advocate Supervisor, Danville FSU**

